

Everything you always wanted to know about Spikes.... But were afraid to ask!

SPIKE COMPETITION ELIGIBILITY REQUIREMENTS

All-Time Big Spikes and Grand Spikes are not eligible to win Spike competitions. Winners of any Big Spike or Distinguished Spike awards are not eligible to win the Honor Spike Award.

THE SPIKE CLUB

Spikes are highly valued members at all levels of the federation. Their commitment to growing the membership base support everything else our federation can accomplish and their contributions to the health of our associations are invaluable.

COUNCIL SPIKE CREDITS ARE EVEN EASIER TO EARN

To more appropriately reward the recruiting that occurs for local and at-large Councils, Spike credits can now be awarded whenever a member joins a Council and upon each Council members' renewal. No longer must a Council membership be started in conjunction with a new NAHB membership for Spike credits to be awarded. Many Spikes have experienced great success and growth by recruiting Council members, your Spikes can too!

SPIKE CLUB REFRESHER

Are you new or unfamiliar with the Spike Club program? Below are answers to a couple of common questions to get you up to speed.

Q: WHAT IS A SPIKE?

A: A Spike is a member who recruits new members into your local HBA. They earn Spike credits for their efforts and move up the Spike Club ladder. To become a Spike, a member must earn 6 credits by December 31st of their second year of recruiting. Once this status is achieved, members must earn 1 credit each year, until they reach 25 credits and Life Spike status.

Q: HOW ARE SPIKE CREDITS EARNED?

A: Members earn 1 full credit for sponsoring a new Builder or Associate member and ½ credit for sponsoring a new Council or Affiliate member. Members can then earn 1 full credit for securing the first year renewal of a Builder or Associate member and ½ credit for each renewal after the first year. Members earn ¼ credit for securing the renewal of Council members and a ½ credit for securing the renewal of Affiliate member.

Q: CAN A SPIKE'S CREDITS BE TRANSFERRED BETWEEN INDIVIDUALS?

A: No. Once Spike credits have been earned and assigned to an Individual, Spike credits cannot be transferred from one individual to another.